Hypercontext

BDR Weekly 1:1

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Use this agenda to support your weekly meeting with each BDR. The primary focus of the meeting should be coaching and development.

WEEKLY

☐ How was your week?

Summary:

Next Steps:

☐ Dashboard Review

Summary:

Next Steps:

☐ Call Review

Summary:

Next Steps:

☐ What is one thing you are going to try next week?

Summary:

Next Steps:

MONTHLY

☐ Do you have any questions about our strategy/product/company?

Summary:

Next Steps:

☐ What is one thing you want to get better at? How can I help you?

Summary:

Next Steps:

☐ What is the next role that you are aiming for?

Summary:

Next Steps: